

CREATIVE HEALTHCARE INVESTMENT BANKING SOLUTIONS

FOR EMERGING MARKET & MIDDLE MARKET COMPANIES BY SEASONED HANDS-ON PROFESSIONALS

Columbia is a trusted advisor to management and boards of emerging growth and middle market companies requiring capital as well as assessing strategic alternatives. Our seasoned professionals have significant transaction experience and extensive relationships with strategic and financial investors and buyers, allowing us to successfully provide significant value for our clients. Columbia specializes in raising capital and mergers and acquisitions in the Medical Device, Pharmaceutical, Health/Wellness, Diagnostics, and Software/Technology.

MERGERS & ACQUISITIONS

The professionals of Columbia have advised on over 200 Merger & Acquisition transactions worth over \$10 billion in transaction value. We have expertise in the following areas:

- Representing privately and publicly owned companies in the sale of their businesses
- Advisory on acquisition opportunities
- Recapitalizations
- Leveraged Buyouts
- Fairness Opinions
- We also structure and advise on licensing, joint venture, collaboration and OEM agreements

RAISING CAPITAL

We specialize in raising capital for a variety of purposes including:

- Growth Capital
- Acquisition capital
- Recapitalizations and restructurings
- Leveraged buyouts/management buyouts
- Equity placements
- Debt placements
- Common, preferred, convertible equities
- Senior and subordinated debt
- Mezzanine financing
- Bridge loans
- Venture loans

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SELECTED HEALTHCARE TRANSACTIONS

Financial Advisory Services



Acquired by



We advised the seller

Financial Advisory Services



Acquired by



We advised the seller

Financial Advisory Services



Convertible Term Note
and Revolving Credit Line.

FAIRNESS OPINION



CEDARS-SINAL
SPECIALTY GROUP

Health Source

Provided a Fairness Opinion to the CHS Management with respect to the merger of Cedars-Sinai Specialty Group and Health Source.

STOCK MERGER



Health Source

Exclusive financial advisor to CHS Management.

FINANCIAL ADVISORY



Provided financial advisory services to Merit Medical.

INVESTMENT BANKING AND LICENSING ADVISORY SERVICES



Provided financial advisory services to Receptors LLC

INVESTMENT BANKING SERVICES
JUNE 2017



Raised initial institutional investor financing for the company's FDA Phase 2b clinical trial

\$100,000,000
SUBORDINATED NOTE OFFERING



Financial advisor to Insight in its subordinated note offering.

FINANCIAL ADVISORY

Biosource

Provided financial advisory services to Biosource.

BUYSIDE ADVISORY



Exclusive financial advisor to Clinical Labs of Hawaii in its acquisition of several clinical labs.

\$26,000,000
STOCK ACQUISITION & FINANCING



American Plasma, Inc.

Exclusive financial advisor to SeraCare in its acquisition of American Plasma, Inc.

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